

# 2020 NARPM Broker/Owner Conference & Expo Call for Presentations

The 2020 NARPM Broker/Owner Conference will be held April 20-22, 2020 at the Turtle Bay Resort in Hawaii.

The deadline to submit a proposal is September 6, 2019.

Notification of acceptance will be made no later than November 1, 2019.

Proposed workshops/breakout sessions are now being considered for the 2020 NARPM® Broker/Owner Conference & Expo. This is the premiere event for Brokers and Owners. It is an exclusive event and attendance is limited to 500. Consider becoming a part of the rich NARPM® tradition of sharing professional and business knowledge by submitting a proposal to speak.

As you consider submitting a presentation proposal, keep in mind that NARPM® Broker/Owner Conference attendees want practical knowledge – give attendees ways to become more effective professionals, information that can be applied or tools that can be put to use, and job aids which are always popular. Theory is useful only when session participants are shown how to use it. Learning is not a passive activity. Give yourself a break – let others help do the talking. Attendees usually learn best when they are doing, not only when they are listening. Involve participants by asking questions, using exercises, and other activities. Popular themes include elements of risk management, business growth and using technology.

All NARPM® members are invited to submit proposals for Conference Presentations using this form. The professional submitting this proposal for the program is responsible for contacting all co-presenters and for all details including proposal submission, communication with co-presenters, presentation format and audio-visual requests. The Association will provide a screen and projector for sessions needing them. You must provide your own laptop for any PowerPoint presentations. The Association will determine if and what type of microphones will be used in each session. Requests for additional audio/visual equipment will be considered on a case-by-case basis. Internet access in the meeting space is not provided by NARPM®. Please note: NARPM® policy states that Affiliates may not attend or speak at this NARPM® event unless they are paid exhibitors at this event.

The Conference Planning Committee will review all proposals that are submitted by the deadline until the program is complete. Proposals must be typed, with all information filled out completely. This form has data entry sections to complete the information. Submissions must also include a video clip or link to a video clip featuring the presenter speaking to a group. Incorrect, handwritten or incomplete submissions will be returned and not considered until properly submitted. NARPM® policy states that Affiliates may not attend or speak at NARPM® events unless they are paid exhibitors at that event.

Note: We reserve the right to change your presentation format and/or length, if necessary, in order to balance the conference program. If this becomes necessary, we will contact you.

Email address \*

[traci@tracibrown.com](mailto:traci@tracibrown.com)

## Session Title

Liar, Liar Pants on Fire

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## Session Format

Workshop

Panel Discussion

Other: keynote

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## Presenter's Name

Traci Brown

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## Presenter's Company

Traci Brown, Inc

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## Presenter's Email Address

traci@tracibrown.com

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## Presenter's Phone Number

13039563693

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If necessary, please list all Co-Presenters (up to 3) Names & Email Addresses

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Presenter's NARPM Membership Type:

none

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Describe your public speaking experience:

I speak about 50 times per year. It's my job. I did speak at the NARPM Texas event this year

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Please provide references:

Angela Gonzales angela@rentmoxie.com

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Please upload a video clip featuring the presenter(s) speaking to a group.

Please upload your presentation slides here. (Do not email to staff or committee members.)

## Session Summary

You can see my demo video here: <https://youtu.be/FYZwLZBbBt0>

Read Fraudsters Like a Book:

Save yourself from financial ruin, defamation and even jail time.  
Keep yourself and your company off the front page for the wrong reasons.

“Two Truths and a Lie” is a fun game...unless you don't know you're playing. You haven't realized it, but in business you're playing every day - and YOU'RE LOSING.

Discover how to win the game with clients, boss, your team and prospects . Protect your hard-earned profits and catch would-be fraudsters before they can take away everything you worked for.

Is one of your most-trusted associates embezzling your company's hard-earned money?

Is that job applicant being deceptive about their experience? Will their lies cost your company countless dollars and hours of training?

Are your vendors overpromising or inflating their prices to scam you?

Are you willing to do prison time for someone else's actions?

Is your spouse truthful? Can you see the clues that an unfaithful partner leaves littered through your conversation?

Is your child really just “spending the night at Tony's house”, or are they going to a dangerous party with no adult supervision?

And most importantly...Did your kids eat those donuts you left on the counter, or did the dog?

After hearing Traci talk, you'll know the answer to all of these question and more.

In this fast paced keynote you'll discover how to use Traci's 9 point Fraud Spotting System to separate the lies from the truth so you don't innocently step into a business, life or reputation destroying event.

You can quit second guessing your instincts and immediately tell fact from fiction when you discover:

9 telltale signs someone is lying

How to quickly uncover the truth

How to keep nefarious people from making you a victim

Bio: TIME Magazine has named Traci one of the nation's top deception detection experts. She's trained alongside our country's top law enforcement.

Ms. Brown is a frequent television guest and is the author of How to Detect Lies, Fraud and Identity Theft. Her Fraud Spotting Learning Platform has helped companies stop millions in fraud loss.

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